Name : Ardiyanto Hajid

Company : PT. LUSURU JAYA

City : City Of Makassar

Email : <u>PT Lusuru Jaya</u>

Phone : +62 895336896421 / +62 895403231085

Country : Indonesia

Name of goods : Dried Fish

Subject: Inquiry about Importing Dried Fish Products

Dear Sir/Madam,

I hope this letter finds you in good health and high spirits. My name is Ardiyanto Hajid, and I am writing to inquire about the possibility of importing dried fish products from your esteemed company to Italia.

Based on our market research and understanding of the Italia market, we are confident that there is a strong demand for dried fish among Italia consumers. We would like to propose a potential partnership wherein we supply your esteemed company with our finest dried fish products for distribution in the Italia market. We can provide various varieties of dried fish, including common pony fish, mackererel tuna, anchovy.

I would appreciate it if you could provide me with detailed information regarding your product range, including the different varieties of dried fish available, their packaging options, and pricing structures. Additionally, please let me know if you offer any exclusive deals or discounts

for bulk orders. It would be helpful to receive your product catalog or any brochures that showcase your offerings.

Furthermore, I would be grateful if you could inform me about your company's terms and conditions for international trade, including payment methods, shipping options, and estimated delivery times to Italia. As I am in the process of establishing a business plan, understanding these aspects will assist me in making well-informed decisions and setting realistic expectations.

Lastly, I would like to inquire whether your company is open to establishing a long-term partnership with importers in Italia. If so, I would be delighted to discuss the possibility of signing an exclusive distribution agreement, which would guarantee mutual benefits and pave the way for a fruitful collaboration.

Thank you for considering my inquiry. I genuinely believe that partnering with your company would be a valuable opportunity for both parties involved. I look forward to receiving your prompt response and further discussing the prospects of importing your excellent dried fish products to Italia.

Please do not hesitate to contact me if you require any additional information or if there are any specific requirements for initiating this collaboration. Please feel free to contact me.

Thank you for your time and attention.

Yours sincerely,

Ardiyanto Hajid